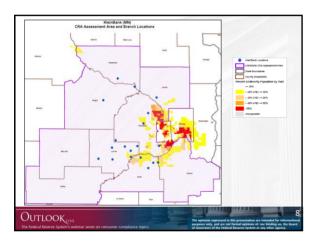
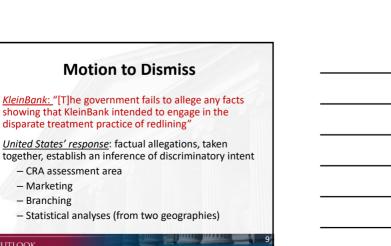


Complaint Very similar to past redlining complaints filed by DOJ Four main categories of allegations CRA Assessment Area Branch locations Marketing targeted to white areas Statistical analyses of applications and originations





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Magistrate Judge's Report and Recommendation

• "[T]he United States has plead sufficient facts showing circumstantial evidence of disparate treatment under the FHA and ECOA, and the inference of discriminatory intent derived from that evidence cuts in the United States' favor . . ."

Motion to Dismiss

<u>KleinBank</u>: bank's regulator examined for redlining and gave favorable ratings; therefore the United States is estopped from bringing a redlining claim

United States' response:

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- FDIC did not conduct a redlining examination
- regardless, Attorney General has independent authority

Magistrate Judge's Report and Recommendation

- · Rejected bank's estoppel argument
- Satisfactory CRA rating does not prevent the Attorney General from filing suit

District Judge's Order

- Adopted Report and Recommendation, denied bank's motion to dismiss
- Many allegations necessarily require intent:
 - Bank drew its lending boundaries to exclude majority-minority areas
 - Purposeful avoidance of majority-minority areas
 - Decisions regarding where to market services

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Settlement (continued)

- Expand CRA Assessment Area
- One new full-service branch
- \$300,000 to advertising, outreach, financial education, and credit repair
- \$300,000 loan subsidy fund
- Community Development Officer
- Fair lending training
- Annual reporting

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Fair Lenaing and CRA Examinations Federal Deposit Insurance Corporation

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FDIC Conducts Risk-Focused Compliance Examinations

• From the FDIC Compliance Examination Manual:

- "FDIC compliance examinations blend risk-focused and process-oriented approaches. Risk-focusing involves using information gathered about a financial institution to direct FDIC examiner resources to those operational areas where compliance errors present the greatest potential risks of having a negative impact on bank customers, resulting in consumer harm."

Examiners Assess Fair Lending Risk at Each Compliance Examination

- Examiners scope for fair lending risk by:
 - Assessing an institution's inherent fair lending risk
 - Where more than minimal inherent risk exists, reviewing the discrimination risk factors and assessing an institution's CMS for fair lending
 - If discrimination risk factors have not been fully mitigated, considering such as a possible focal point

Assessing an Institution's Inherent Fair Lending Risk

- Examiners develop an institutional overview to gain a complete understanding of the institution's operations by:
 - Reviewing a variety of documents

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- Conducting interviews/engage in discussions with management
- Reviewing assessment area/market area
- Examiners determine if there is more than minimal inherent risk
 - If there is more than minimal inherent risk, additional analysis is required
 - If there is minimal fair lending risk, the fair lending review will conclude

Reviewing Discrimination Risk Factors/ Assessing an Institution's CMS

- Examiners select products with the greatest amount of risk
- Examiners review the discrimination risk factors and consider whether the institution has mitigated the identified risk
 - Typically, mitigating factors result from the strength of an institution's fair lending CMS

Completing the Scoping Process: Selecting Focal Points

- Examiners prioritize focal points based on:
 - High number and/or relative severity of risk factors
 - High data quality and other factors affecting the likelihood of obtaining reliable examination results
 - High loan volume and the likelihood of widespread risk to applicants and borrowers
 - Low quality of compliance program

Resources

• FDIC Compliance Examination Manual – Fair Lending Scope and Conclusions Memorandum

• Interagency Fair Lending Examination Procedures

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- <u>Compliance Management Analysis Checklist (in</u> <u>Appendix</u>)
- <u>Technical Assistance Video on Managing Fair</u> <u>Lending Risk</u>





Third-Party Originators

- Risks associated with broker and other thirdparty originator relationships:
 - Policies that allow for broad pricing discretion
 - Failure to conduct proper monitoring of whether third parties are following bank policies
 - Failure to take appropriate action when bank's polices are not being followed
 - Failure to monitor whether bank's policies result in differences correlated with prohibited basis characteristics

Pricing Exceptions and Discount Programs

- Programs operate by providing discounts on fees or rates
- Depending on the program design, discounts may be available to customers who meet certain qualifications
- Such programs can pose additional fair lending risk if inadequately designed or monitored

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Pricing Exceptions and Discount Programs (continued)

- Risk associated with pricing exception and discount programs include:
 - Exception and discount programs that are not well defined
 - Exceptions that are not adequately tracked and monitored
 A large volume of exceptions can create fair lending risk, especially
 - if correlated with prohibited basis characteristics
 - Inadequate or incomplete documentation of borrowers' qualifications for any particular discount pricing program
 - Inadequate monitoring of data
 - Monitoring data can help ensure the exception or discount
 - program does not result in disparities based on a prohibited basis

Compliance Management Systems

- A bank's CMS should be appropriate for its volume of lending, its lending policies and procedures, its product offerings, and its lending footprint. Factors to consider include:
 - Lending policies and procedures
 - Training materials and guidance
 - Exception monitoring and oversight
 - Fair lending self evaluations

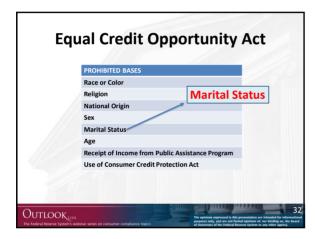
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 Provisions for taking appropriate and timely corrective action if an issue is discovered











- Regulation B Signature Rules

 Signature rules ensure that qualified
 applicants are able to obtain credit in their
- applicants are able to obtain credit in their own names
- When an applicant requests individual credit, a creditor generally may not require the signature of another person unless the creditor has first determined that the applicant alone does not qualify for the credit requested

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Marital Status Considerations Regulation B Signature Rules (continued)

• When an applicant requests individual credit but does not meet a creditor's standards, the creditor may require a cosigner, guarantor, endorser, or similar party - <u>but cannot require</u> <u>that it be the spouse</u>

Marital Status Considerations Regulation B Signature Rules (continued)

- Signature rule exceptions are provided for:
 - State law

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- Community property states
- Personal guarantees on business credit

Marital Status Considerations Regulation B Requests for Information

- A creditor may not request any information concerning the spouse or former spouse of an applicant unless:
 - Spouse permitted to use account
 - Spouse contractually liable on account
 - Applicant relying on spouse's income as basis for repayment
 - Community property state, or
 - Applicant relying on alimony, child support, or separate maintenance payments from a spouse or former spouse as a basis for repayment

Marital Status Considerations Regulation B Requests for Information (continued)

- Unsecured credit a creditor shall not inquire about the applicant's marital status unless the applicant resides in a community property state
- Secured credit a creditor may inquire about the applicant's marital status, but shall use only the terms *married*, *unmarried*, and *separated*

Marital Status Considerations Regulation B Requests for Information (continued)

- A creditor may ask about credit-related information which may indirectly disclose marital status. For example:
 - obligation to pay alimony, child support, or separate maintenance income
 - source of income for repayment
 - information on disclosed obligations
 - ownership of assets

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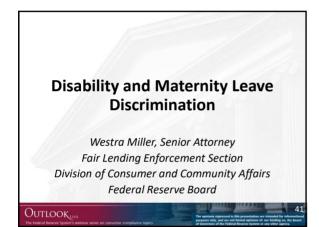
Marital Status Discrimination Common Characteristics

- NCUA's recent marital status discrimination cases share the following common characteristics:
 - Occurred in consumer credit programs that used risk-based lending
 - Two parties involved in credit transactions
 - Loans were priced differently based on marital status

Marital Status Discrimination Discriminatory Policy Example

When determining the interest rate for a loan, if two or more scores are offered, the credit union will observe the following criteria: If the loan has joint signers, the rate will be based on the higher of the two scores unless the joint signers are not married, then the rate will be based on the primary borrower.

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The Federal Reserve's Fair Lending Authority

- The Federal Reserve Board supervises:
 - Over 800 state member banks (SMBs)
 - $-\,$ SMBs above \$10B for compliance with the Fair Housing Act
 - $-\,$ SMBs of \$10B or less for compliance with the Fair Housing Act, the Equal Credit Opportunity Act (ECOA), and Regulation B
- The Bureau of Consumer Financial Protection (BCFP) supervises institutions above \$10B for compliance with the ECOA and Regulation B
- Thus, the Federal Reserve and the BCFP share supervision authority for fair lending in mortgages for SMBs above \$10B

The Federal Reserve's Referrals to DOJ

- Pursuant to the ECOA, if the Board has reason to believe there is a pattern or practice of discrimination, the Board must refer the matter to the DOJ
- The Federal Reserve has referred a number of matters to the DOJ, including matters regarding:

✓ Redlining

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PricingMortgages

- ✓ Underwriting

 Maternity Leave Discrimination
 Disability Discrimination
- ✓ Spousal Signatures
 ✓ Credit Reporting
- Mortgage Discount Points
 Unsecured Loans
 Direct and Indirect Auto Loans
- Direct and indirect Auto Loa

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Disability-Related Fact Patterns that Can Elevate Fair Lending Risk

- The bank has different verification requirements for applicants who receive disability income
 - Requires verification of disability (e.g., a letter from a doctor, medical records, or other information)
 Requires verification of continuation of present of disability income for
 - Requires verification of continuation of receipt of disability income for set time period (e.g., a special letter from SSA or a letter from a doctor)
- The bank does not have policies or procedures specifying how disability income should be treated or has inconsistent policies
- Allows loan officers the discretion to determine what information is collected, such as information about the nature of the disability
- Does not provide training regarding appropriate documentation for disability income

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Disability-Related Fact Patterns that Can Elevate Fair Lending Risk (continued)

- The bank does not monitor its underwriting policies to ensure consistent application of a policy
- The bank fails to make reasonable accommodations
 Fails to accommodate requests to have a third party present or other non-fundamental alterations

Maternity Leave-Related Fact Patterns that Can Elevate Fair Lending Risk

- The bank does not have policies or procedures specifying how maternity leave should be treated or has inconsistent policies
 - Allows loan officers the discretion to determine how leave should be classified
 - Does not provide training
- The bank does not monitor its underwriting policies to ensure consistent application of a policy

Reducing Fair Lending Risk

- Documentation of Disability Income
 - Have policies and procedures regarding the appropriate documentation of disability income
 - Document the reasons for these policies and procedures
 - Specify that, for Social Security disability income, generally no other proof of source and amount of income is needed beyond the benefits award letter when there is no defined expiration date
- Reasonable Accommodations
 - Have policies and procedures to address requests for reasonable accommodations
 - Document the reasons for these policies and procedures

Reducing Fair Lending Risk (continued)

- Avoiding Maternity Leave Discrimination
 - Have policies and procedures regarding the verification of an applicant's employment status and income while on FMLA-protected leave
 - Document the reasons for these policies and procedures
- Include these topics in fair lending monitoring and fair lending training to applicable staff

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Federal Reserve Resources

- <u>Consumer Compliance Outlook</u> Federal Reserve publication dedicated to consumer compliance
- <u>Outlook Live</u> Federal Reserve webinars on consumer compliance topics
- <u>Consumer Compliance Supervision Bulletin</u> Federal Reserve publication providing high-level summaries of issues
- <u>Community Banking Connections</u> Federal Reserve publication and website dedicated to providing guidance, resources and tools for community banks
- <u>CA Letter 09-6: Interagency Fair Lending Examination</u> <u>Procedures and Appendix</u>
- <u>CA Letter 13-19: Community Bank Risk-Focused Consumer</u> Compliance Supervision Program



Disclaimer

The information included in this presentation is current as of December 3, 2018.

This presentation does not represent legal interpretation, guidance, or advice of the Bureau. While efforts have been made to ensure accuracy, the presentation is not a substitute for the rule. Only the rule and its Official Interpretations can provide complete and definitive information regarding requirements. This document does not bind the Bureau and does not create any rights, benefits, or defenses, substantive or procedural, that are enforceable by any party in any manner.

OUTLOOK

Preexisting data po	oints (including modif	fied and unmodified o	data points)	
 Legal Entity Identifier Universal Loan Identifier Application Date Loan Type 	Loan Purpose Preapproval Construction Method Occupancy Type Loan Amount	 Action Taken Action Taken Date State County Census Tract Ethnicity 	Race Sex Income Type of Purchaser Rate Spread	HOEPA Status Lien Status Reason for Denial
Data points identif	fied in the Dodd-Frank	Act		
 Property Address Age Credit Score Loan Term 	 Total Loan Costs, or Total Points and Fees Property Value 	 Prepayment Penalty Term Introductory Rate Period 	 Non-Amortizing Features Application Channel 	 Mortgage Loan Originator NMLS Identifier
Data points added	under the Bureau's di	scretionary authority	y	
 Origination Charges Discount Points Lender Credits Interest Rate 	 Debt-to-Income Ratio Combined Loan- to-Value Ratio 	 Manufactured Home Secured Property Type Manufactured Home Land Property Interest 	 Total units Multifamily Affordable Units Automated Underwriting System 	Reverse Mortgage Open-End Line or Credit Business or Commercial Purpose



New HMDA Partial Exemptions in Section 104(a) of EGRRCPA

- Signed into law May 24, 2018.
- "With respect to an insured depository institution or insured credit union, the requirements of [HMDA section 304(b)(5) and (b)(6)] shall not apply with respect to closedend mortgage loans if the insured depository institution or insured credit union originated fewer than 500 closed-end mortgage loans in each of the 2 preceding calendar years.'
- Same language with respect to open-end lines of credit.
- Exception: Insured depository institutions with poor CRA exam histories must still comply with section 304(b)(5) and (b)(6).
- Definitions: "Insured credit union" and "insured depository institution" are defined as in 12 U.S.C. 1752 and 1813.

HMDA Section 304(b)(5)

- "(5) the number and dollar amount of mortgage loans grouped according to measurements of-
 - (A) the total points and fees payable at origination in connection with the mortgage as determined by the Bureau, taking into account 15 U.S.C. 1602(aa)(4);
 - (B) the difference between the annual percentage rate associated with the loan and a benchmark rate or rates for all loans:
 - (C) the term in months of any prepayment penalty or other fee or charge payable on repayment of some portion of principal or the entire principal in advance of scheduled payments; and
 - (D) such other information as the Bureau may require."

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HMDA Section 304(b)(6)

- "(6) the number and dollar amount of mortgage loans and completed applications (a) the value of the real property pledged or proposed to be pledged as collateral;

 - _ (B) the actual or proposed term in months of any introductory period after which the rate of interest may change;
 - Interest may change; (C) the presence of contractual terms or proposed contractual terms that would allow the mortgagor or applicant to make payments other than fully amortizing payments during any portion of the loan term; (D) the actual or proposed term in months of the mortgage loan; (E) the actual through which application was made, including retail, broker, and other relevant categories;

 - (F) as the Bureau may determine to be appropriate, a unique identifier that identifies the Ioan originator as set forth in section 1503 of the S.A.F.E. Mortgage Licensing Act of 2008 [12 USCS § 5102]; (G) as the Bureau may determine to be appropriate, a universal loan identifier;
 - (i) so the Bureau may determine to be appropriate, the parcel number that corresponds to the real property pledged or proposed to be pledged as collateral;
 (i) the credit score of mortgage applicants and mortgagors, in such form as the Bureau may prescribe; and

 - (J) such other information as the Bureau may require."

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Implementation of Section 104(a) of EGRRCPA

The Bureau plans to implement section 104(a) using a two-stage approach:

- Initial interpretive and procedural rule issued on August 31, 2018 (<u>2018 interpretive rule</u>) without notice and comment, followed by
- Legislative rulemaking with notice and comment to:

 Update Regulation C, and
 - b. Address other issues that require notice and comment.

2018 Interpretive Rule – Optional Reporting

- Permissible optional reporting of data covered by the partial exemptions
 - An insured depository institution or insured credit union has the option to voluntarily report exempt data points for transactions that qualify for a partial exemption.
 - An insured depository institution or insured credit union that opts to voluntarily report an exempt data point must report all data fields that the specific data point comprises.
 - Data fields associated with each data point are outlined in the Filing Instructions Guide.

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2018 Interpretive Rule – Transactions Counted in Thresholds

- Which loans or lines of credit count towards the partial exemptions' thresholds
 - For purposes of the partial exemptions, "closed-end mortgage loan" and "open-end line of credit" mean only those loans or lines of credit that would otherwise be reportable under HMDA.
 - The 2018 interpretive rule specifies that a "closed-end mortgage loan" is any closed-end mortgage loan as defined in 12 CFR § 1003.2(d) that is not excluded under § 1003.3(c)(1) through (10) or (13), and that "open-end line of credit" is any open-end line of credit as defined in § 1003.2(o) that is not excluded under § 1003.3(c)(1) through (10).

2018 Interpretive Rule – Data Covered Under the Partial Exemptions

• Which data points are covered (not required) under the

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	•	Combined Loan-to-Value Ratio		Business or Commercial Purpose Flag
		Debt-to-Income Ratio		Open-End Line of Credit Flag
		Prepayment Penalty Term		Reverse Mortgage Flag
		Interest Rate		Automated Underwriting System
		Lender Credits		Mortgage Loan Originator Identifier
		Discount Points		Application Channel
		Origination Charges		Multifamily Affordable Units
	•	Total Loan Costs or Total Points and Fees	•	Manufactured Home Land Property Interest
	•	Mandatorily Reported Reasons for Denial	•	Manufactured Home Secured Property Type
		Credit Score		Property Value
		Rate Spread		Non-Amortizing Features
		Property Address		Introductory Rate Period
		Universal Loan Identifier (ULI)		Loan Term
	pa	rtial exemptions		

2018 Interpretive Rule – Non-Universal Loan Identifier

- Requirement to use a non-universal loan identifier if a partially exempt institution chooses not to use ULI
- The non-universal loan identifier may be composed of up to 22 characters to identify the covered loan or application, which:
 - May be letters, numerals, or a combination of letters and numerals;
 - Must be unique within the insured depository institution or insured credit union; and
 - Must not include any information that could be used to directly identify the applicant or borrower.

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2018 Interpretive Rule – Negative CRA Examination History

- Clarification regarding the exception to the partial exemptions for negative CRA examination history
- For the purposes of determining whether the CRA exception applies to an insured depository that would otherwise qualify for a partial exemption, the CRA examination assessment must be made as of December 31 of the preceding calendar year.
 - For example, an insured depository institution that received a rating of "substantial noncompliance" on its most recent CRA examination, which occurred on or before December 31, 2019 would not be eligible for the partial exemptions in 2020.
 - Likewise, an insured depository institution that received a rating of "needs to improve record of meeting community credit needs" on each of its two most recent CRA examinations that occurred on or before December 31, 2019 would not be eligible for the partial exemptions in 2020.

HMDA Data Filing Instructions Guide (FIG)—Exempt Data Entry

- The FIG was updated on August 31, 2018.
- If institutions qualify for, and want to take advantage of, a partial exemption under the 2018 interpretive rule, the revised FIG instructs institutions to, depending on the data point, enter "exempt" or "1111", or leave the data field blank.
- Example: Paragraph 4(a)(28)—Property Value.
 Enter, in dollars, the value of the property securing the covered loan or, in the case of an application, proposed to secure the covered loan, relied on in making the credit decision.
- Example: If the property value is \$350,500, enter 350500. a. Enter "NA" if the requirement to report property value does not apply to the covered loan or application that your institution is
 - apply to the covered loan or application that your institution is reporting.
 - Enter "Exempt" if, pursuant to the 2018 HMDA Rule, your institution is not reporting Property Value.

December 2017 HMDA Compliance Statement

- For HMDA data collected in 2018 and reported in 2019:
 The Bureau* does not intend to require data resubmission
 - unless data errors are material. - The Bureau does not intend to assess penalties with respect to
 - Fine bureau does not intend to assess penalties with respect to errors in data.
 Examinations will be diagnostic to help institutions identify
 - Examinations will be diagnostic to help institutions identify compliance weaknesses and will credit good faith compliance efforts.
- The Bureau intends to engage in a rulemaking to reconsider various aspects of the 2015 HMDA Rule such as the institutional and transactional coverage tests and the rule's discretionary data points.
- *The other HMDA regulators issued similar statements.

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July 2018 HMDA Compliance Statement

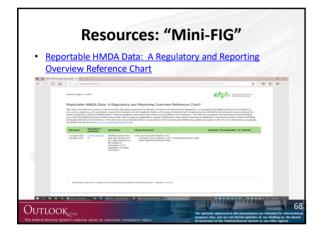
- Summarized May 2018 HMDA statutory changes.
- Announced that the changes would not affect the formatting of the HMDA LAR.
- Announced the introduction of exemption codes for data not submitted under the new partial reporting exemptions.
- Called attention to the December 2017 HMDA compliance statement.
- *The HMDA regulators all issued similar statements.

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Resources: FFIEC and BCFP

- A Guide to HMDA Reporting: Getting It Right
- BCFP <u>HMDA Implementation Page</u>
 - Small Entity Compliance Guide
 - Charts (institutional coverage and transactional coverage)
- Filing Instructions Guide

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FFIEC HMDA Examiner Transaction Testing Guidelines

- Apply to examinations of HMDA data collected beginning in 2018 and reported beginning in 2019
- Eliminate the file error resubmission threshold
- Provide a more lenient 10 percent field error resubmission threshold for financial institutions with LAR counts of 100 or less
- Not changed by 2018 interpretive rule

FFIEC HMDA Examination Transaction Testing Guidelines

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HMDA Transaction Testing Sample Sizes and Thresholds

LAR Count	Total Sample Size (A)	Initial Sample Size (B)	Initial Sample Threshold (C)	Resubmission Threshold (D)	
1111 -				#	%
25 - 50	30*	15	2	3	10.0*
51 - 100	30	20	2	3	10.0
101 - 130	47	29	2	3	6.4
131 - 190	56	29	2	3	5.4
191 - 500	59	30	2	3	5.1
501 - 100,000	79	35	2	4	5.1
100.001+	159	61	2	4	2.5



HMDA Key Fields: FDIC, OCC, FRB

- Previously, nearly all HMDA data fields were "key"
- 2015 HMDA rule includes 48 data points reported in a total of 110 fields (for non-exempt institutions)
- 37 of 110 fields were determined to be "key" by FDIC, OCC, and FRB
 - FIL-51-2017, FDIC Releases Interagency Designated Key HMDA Data Fields List
 - OCC Bulletin 2017-41, Interagency Key Fields
 - <u>CA 17-3</u>, Designated Home Mortgage Disclosure Act Key Data Fields
- "examination staff may determine that it is necessary to review additional HMDA data fields, as appropriate"

HMDA Loan-Level Public Data Disclosure • Proposed <u>Policy Guidance</u> with Request for Public Comment

· Proposes to exclude:

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- Universal loan identifier, application date, action taken date, property address, credit score, NMLS ID, AUS result, and free-form text reporting fields for race, ethnicity, name and version of credit score model, reason for denial, and AUS system name
- Proposes to reduce the precision of other disclosed values:
 - Loan amount, age, DTI, property value

Contact Information Tim Lambert timothy.lambert@cfpb.gov

